

# NUR FARTINI BINTI MOHD FOZI

•TERENGGANU

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### **OBJECTIVE**

Seeking a challenging opportunity where I will be able to utilize my strong organizational skills, educational background and ability to work well with people, which allow me to grow personally and professionally.

#### EDUCATION

2010- 2014 • SMK BUKIT TUNGGAL {SIJIL PELAJARAN MALAYSIA}
1A- 3B 4C

2015-2018 • KOLEJ POLY-TECH MARA KOTA BHARU
{DIPLOMA IN TOURISM MANAGEMENT}

2018-2019 • MEATECH TECHNICAL TRAINING, MANTIN NEGERI SEMBILAN {PROFESSIONAL CERTIFICATE IN CABIN CREW AND CUSTOMER SERVICE}

#### **WORK EXPERIENCE**

# **GATEWAY REWAD SERVICES, CHERAS KUALA LUMPUR**

# **SALES CONSULTANT AND TELEMARKETING SALES (2021-2022)**

- Welcome customer with great
- Explaining about the product and business plan (LAUNDRY AND CARWASH)
- Handling objection from customer
- Seeing customer one on one and explaining the product
- · Getting them to invest on the day
- Investment product from the range of RM50,000-RM150,000

# **AUTOHAUS PRIMA SDN BHD TERENGGANU (PEUGEOT TERENGGANU)**

# **SALES EXECUTIVE (2022)**

- Welcome customer with great
- · Give flyers and brochure to customer
- Do a marketing on media social
- Do a roadshow around the state of Terengganu, Pahang
- . Duty on showroom

Explain to customer about the product (PEUGEOT AND KIA CARS)

# **QUINARA AL SAFIR RESORT TERENGGANU**

# **SALES & MARKETING (2022-CURRENT)**

- Meet and greet guest
- explain to guest about the product and services served by the resort
- Do outdoor sales
- Assist guest to make reservation for any event choose by them

### SKILLS

Microsoft Word Excellent
Microsoft Excel Good
Microsoft Publisher Good

Communication Skills Excellent Handling Customer Good

### REFERENCE

NORHAYATI MUDA HR AUTOHAUS PRIMA SDN BHD 0105712996